Maternity Care Coalition

Financial Statements Year Ended June 30, 2022



1835 Market Street, 3rd Floor Philadelphia, PA 19103

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Maternity Care Coalition Philadelphia, Pennsylvania

Opinion

We have audited the accompanying financial statements of Maternity Care Coalition (a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Maternity Care Coalition as of June 30, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.

Basis of Opinion

We conducted our audit in accordance with U.S. generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Maternity Care Coalition and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis of our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Maternity Care Coalition's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 Maternity Care Coalition's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Maternity Care Coalition's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Maternity Care Coalition's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 21, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

BBO, LLP.

Philadelphia, Pennsylvania December 22, 2022

STATEMENT OF FINANCIAL POSITION

June 30, 2022 with comparative totals for 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
Cash	\$ 1,051,238	\$ 1,414,081
Grants and contracts receivable	2,498,557	2,535,358
Contributions receivable	38,841	359,424
Prepaid expenses and other assets	194,274	190,886
Property and equipment, net	359,223	373,548
Deposits	81,303	81,303
Total assets	\$4,223,436	\$4,954,600
LIABILITIES Loan payable - Paycheck Protection Program	\$ 749,004	\$ 1,389,717
Accounts payable and accrued expenses	854,617	941,877
Refundable advances	75,134	
Total liabilities	1,678,755	2,331,594
NET ASSETS		
Without donor restrictions	1,650,316	1,468,131
With donor restrictions	894,365	1,154,875
Total net assets	2,544,681	2,623,006
Total liabilities and net assets	\$ 4,223,436	\$4,954,600

STATEMENT OF ACTIVITIES

Year ended June 30, 2022 with comparative totals for 2021

	Without Donor	With Donor	To	tals
	Restrictions	Restrictions	2022	2021
REVENUE AND SUPPORT				
Grants and contracts	\$ 10,934,607	\$ 1,747,220	\$ 12,681,827	\$ 11,510,045
Contributions	415,456	5,000	420,456	297,929
In-kind contributions	35,455	-	35,455	101,017
Gain on partial forgiveness of loan payable -	550 505		550 505	
Paycheck Protection Program	552,595	-	552,595	-
Interest and other income	9,784		9,784	14,449
	11,947,897	1,752,220	13,700,117	11,923,440
Net assets released from restrictions	2,012,730	(2,012,730)		
Total revenue and support	13,960,627	(260,510)	13,700,117	11,923,440
EXPENSES				
Program services				
MOMobile [®]	5,831,870	-	5,831,870	5,458,709
Early Head Start	4,791,258	-	4,791,258	4,453,168
Cribs for Kids	446,311	-	446,311	418,333
Other programs	1,286,087		1,286,087	1,328,078
Total program services	12,355,526		12,355,526	11,658,288
Supporting services				
Management and general	1,183,708	-	1,183,708	1,027,939
Fundraising	239,208		239,208	150,350
Total supporting services	1,422,916		1,422,916	1,178,289
Total expenses	13,778,442		13,778,442	12,836,577
CHANGE IN NET ASSETS	182,185	(260,510)	(78,325)	(913,137)
NET ASSETS				
Beginning of year	1,468,131	1,154,875	2,623,006	3,536,143
End of year	\$ 1,650,316	\$ 894,365	\$ 2,544,681	\$ 2,623,006

STATEMENT OF FUNCTIONAL EXPENSES

Year ended June 30, 2022 with comparative totals for 2021

		Pro	gram Service	es		Suppor	ting Services	S		
		Early	Cribs	Other	Total Program	Management	Fund-	Total Supporting	Tot	als
	MOMobile®	Head Start	For Kids	<u>Programs</u>	<u>Services</u>	and General	Raising	Services	2022	2021
Salaries	\$ 3,469,176	\$ 2,397,720	\$ 254,202	\$ 745,568	\$ 6,866,666	\$ 736,401	\$ 79,958	\$ 816,359	\$ 7,683,025	\$ 7,260,426
Payroll taxes and employee benefits	721,322	580,725	40,222	159,322	1,501,591	123,367	13,393	136,760	1,638,351	1,644,398
Total salaries and related expenses	4,190,498	2,978,445	294,424	904,890	8,368,257	859,768	93,351	953,119	9,321,376	8,904,824
Professional fees and outside services	233,362	708,219	14,344	193,006	1,148,931	35,831	24,029	59,860	1,208,791	1,252,224
Office supplies	114,914	68,356	5,279	15,237	203,786	43,648	218	43,866	247,652	187,616
Telephone	106,846	67,273	5,972	24,751	204,842	10,425	156	10,581	215,423	190,880
Staff development	163,109	39,429	151	11,682	214,371	11,450	-	11,450	225,821	139,221
Postage	5,539	6,165	375	2,321	14,400	3,764	6,183	9,947	24,347	29,381
Rent and utilities	303,825	418,283	38,745	26,717	787,570	19,620	1,573	21,193	808,763	752,255
Printing and publications	20,219	17,433	286	11,899	49,837	3,447	5,743	9,190	59,027	62,092
Travel and vehicle	147,670	42,345	13,011	28,887	231,913	13,774	1,292	15,066	246,979	254,367
Program supplies and materials	88,078	285,669	60,224	29,600	463,571	3,440	9,073	12,513	476,084	364,907
Insurance	33,002	13,691	2,226	10,974	59,893	13,174	-	13,174	73,067	39,033
Meetings and special events	13,515	322	22	2,734	16,593	4,311	40,058	44,369	60,962	58,068
In-kind professional fees and outside										
services	-	-	-	-	-	35,455	-	35,455	35,455	101,017
Other	377,636	97,116	10,943	22,647	508,342	125,597	57,525	183,122	691,464	430,679
Depreciation	33,657	48,512	309	742	83,220	4	7	11	83,231	70,013
Total other expenses	1,641,372	1,812,813	151,887	381,197	3,987,269	323,940	145,857	469,797	4,457,066	3,931,753
Total expenses	\$ 5,831,870	\$ 4,791,258	\$ 446,311	\$ 1,286,087	\$ 12,355,526	\$ 1,183,708	\$ 239,208	\$ 1,422,916	\$ 13,778,442	\$ 12,836,577

STATEMENT OF CASH FLOWS

Year ended June 30, 2022 with comparative totals for 2021

	2022	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (78,325)	\$ (913,137)
Adjustments to reconcile change in net assets to net cash provided by (used for) operating activities		
Depreciation Gain on partial forgiveness of loan payable - Paycheck Protection Program	83,231 (552,595)	70,013 -
(Increase) decrease in Grants and contracts receivable Contributions receivable Prepaid expenses and other assets Deposits	36,801 320,583 (3,388)	(920,371) 624,895 (60,510)
Increase (decrease) in Accounts payable and accrued expenses Refundable advances	(87,260) 75,134	90,422
Net cash used for operating activities	(205,819)	(1,108,688)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment Proceeds from sale of property and equipment	(68,906)	(121,242)
Net cash used for investing activities	(68,906)	(121,242)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayments of loan payable	(88,118)	(31,583)
Net cash used for financing activities	(88,118)	(31,583)
Net change in cash	(362,843)	(1,261,513)
CASH		
Beginning of year	1,414,081	2,675,594
End of year	\$ 1,051,238	\$ 1,414,081

NOTES TO FINANCIAL STATEMENTS

June 30, 2022

(1) NATURE OF OPERATIONS

At Maternity Care Coalition ("MCC") we strive to create a world where each child is welcomed, each person is nurtured and achieves one's own full potential, parents and caregivers are empowered to care for themselves and their children and where communities understand and act upon the imperative to provide systematic support. MCC is a nonprofit organization founded in 1980 with the mission to improve the health and wellbeing of pregnant women and parenting families, and enhance school readiness for children 0-3. All of MCC's work, whether direct service, advocacy, research or capacity building, supports our vision of empowerment and equity for all women, children and families.

MCC works primarily with pregnant women, children from birth to three years old and their families in neighborhoods affected by poverty, infant mortality and changing immigration patterns. MCC has developed a community based approach to address the health and related needs of low-income families, and serves as a credible voice for this population "at the table" where public health and social welfare policies are made.

MCC has nine sites across Philadelphia, Montgomery, Delaware and Bucks counties. MCC's Advocates (direct service staff members) provide home visiting services to at-risk families, employing an outreach strategy built on mutual trust, respect and language/cultural competency.

The MOMobile® program empowers pregnant women and families to overcome daily challenges to achieve better maternal health and healthy child development. Staff review client needs and work together to create an individualized set of goals. Regularly scheduled home visits, with additional face-to-face and telephone contacts, ensure that women have the resources, knowledge and support needed to build a healthy foundation. Clients also receive referrals to community-based resources and parenting education. Several MOMobile® sites offer the evidence-based Healthy Families America program and the federally funded Healthy Start program.

The Early Head Start program (**"EHS"**), a comprehensive child development program, offers linguistically and culturally appropriate health, education and social services to income eligible families that include a pregnant woman and/or children, ages 0 to 3. Families receive child-centered services in their home or a childcare center. EHS's family-driven philosophy empowers parents to support and nurture their children, while meeting other critical social and economic goals. MCC currently operates EHS programs in South Philadelphia, Norristown and Pottstown.

The Cribs for Kids program educates parents about safe sleep practices and provides portable cribs for those who cannot afford one.

The ELECT program provides prenatal, parenting, life-skills and prevention education to teens and young adults ages 13-26 through ELECT Teen Parenting and Community Education programs.

The organization is directed by Marianne Fray, MBA, IOM, CAE whose expertise lies in building relationships and coalitions that strengthen communities and drive growth. She is assisted by a senior management team with experience in social work, public health, development, marketing, communications, finance and nonprofit management. Since its founding, MCC has served more than 145,000 mothers and their children.

(2) SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of MCC have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

NOTES TO FINANCIAL STATEMENTS

June 30, 2022

Basis of Presentation

MCC reports information regarding its financial position and activities according to the following classes of net assets:

Without donor restrictions

Net assets that are not subject to donor-imposed restrictions.

With donor restrictions

Net assets that are subject to donor-imposed restrictions that will be satisfied by actions of MCC and/or the passage of time. When a restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Also included in this category are net assets subject to donor-imposed restrictions that require the net assets to be maintained indefinitely while permitting MCC to expend the income generated in accordance with the provisions of the contribution. MCC did not have this type of net assets with donor restrictions at June 30, 2022.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Summarized Prior-Year Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with MCC's financial statements for the year ended June 30, 2021, from which the summarized information was derived.

Revenue Recognition

MCC recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. Contributions of assets other than cash are recorded at their estimated fair value at the date of donation.

A significant portion of MCC's grants and contracts revenue is derived from cost-reimbursement grants and contracts which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when MCC has incurred expenditures in compliance with specific grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statements of financial position. MCC was awarded cost-reimbursable grants of approximately \$3.5 million that have not been recognized at June 30, 2022 because qualifying expenditures have not yet been incurred. Contracts with fee-for-service based revenue have been recognized when services have been provided only to the extent allowed under the contract.

Grants and contracts receivable generally represent amounts due under the terms of the grant and contracts from government sources, for expenditures incurred or services provided prior to year-end and are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with governmental agencies having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year-end will be immaterial. MCC does not charge interest on outstanding balances.

NOTES TO FINANCIAL STATEMENTS

June 30, 2022

Property and Equipment

Property and equipment are stated at cost. MCC capitalizes all expenditures in excess of \$5,000. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Certain property and equipment are purchased with funds received from governmental funding sources. Such assets, or their fair value, may revert to the government in the event the program is terminated before the end of the useful life of the asset. The assets are reflected in the financial statements as acquisitions and are depreciated since it is MCC's intent to continue its programs indefinitely.

In-Kind Contributions and Donated Services

MCC records donated services that create or enhance nonfinancial assets and that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

MCC records the value of contributed goods and rent when there is an objective basis available to measure their value.

Contributed services and rent are included as support in the accompanying statement of activities at their estimated values at the time received.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been presented on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated based upon the program and supporting services benefited. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Salaries, payroll taxes, and employee benefits are allocated on the basis of estimate of time and effort. Insurance, professional services, and expenses related to the main location (Hamilton Street) are allocated based on the number of full-time equivalents (FTE) per program. Other expenses are based on actual costs directly related to the program services categories.

Income Taxes

MCC is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. MCC qualifies for the charitable contribution deduction under Code Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(1).

Generally accepted accounting principles ("GAAP") require entities to evaluate, measure, recognize and disclose any uncertain income tax positions taken on their tax returns. GAAP prescribes a minimum recognition threshold that a tax position is required to meet in order to be recognized in the financial statements. MCC believes that it had no uncertain tax positions as defined in GAAP.

Concentration of Credit Risk

Financial instruments which subject MCC to credit risk consist primarily of cash, grants and contracts receivable and contributions receivable. MCC maintains cash deposits with banks and at times these may exceed federally-insured limits. Grants and contract receivables consist primarily of amounts due from cost reimbursement contracts with federal, state and city government agencies. Management performs ongoing evaluations of receivables for potential credit losses. Collateral is not required. Contributions receivable are expected to be collected in 2023.

Concentration of Revenue

MCC received 40% and 46% of its total revenue and support directly from the U.S. Department of Health and Human Services for the years ended June 30, 2022 and 2021, respectively.

NOTES TO FINANCIAL STATEMENTS

June 30, 2022

(3) GRANTS AND CONTRACTS RECEIVABLE

MCC had the following grants and contracts receivable:

		<u>2022</u>		<u>2021</u>
Bucks County – Office of Children and Youth Services	\$	9,660	\$	10,899
County of Delaware, Office of Children of Youth Services		191,066		614
County of Montgomery, Office of Public Health		51,667		-
Community Behavioral Health		136,185		-
City of Philadelphia – Department of Human Services				
(Safe Sleep/Cribs for Kids)		82,470		178,074
City of Philadelphia – Department of Human Services (HFA)		634,333		189,372
City of Philadelphia – Department of Human Services (Other Programs)		43,125		63,421
City of Philadelphia, Prison System		20,119		66,215
Health Partners Plan		12,400		5,050
Jefferson		89,868		30,463
Keystone First		89,688		100,695
Keystone Mercy Health Plan		-		800
Lenfest Foundation		150,000		124,070
Neshaminy School District		70,164		301,725
Other sources		31,681		45,140
PA OCDEL – MIECHV		-		256,093
PA Commission on Crime and Delinquency		-		78,283
PA Department of Drug and Alcohol		38,912		-
United Way of Greater Philadelphia & Southern New Jersey		48,750		48,750
University of Pennsylvania		11,314		54,144
US Dept. of Agriculture-State of Pennsylvania CACFP Grant		6,549		5,476
US Dept. of Health and Human Services – Healthy Start		66,818		419,474
US Dept. of Health and Human Services – Early Head Start		713,788		556,600
	<u>\$2</u>	<u>2,498,557</u>	<u>\$2</u>	,535,358

Grants and contracts receivable at June 30, 2022 are expected to be collected in the year ended June 30, 2022.

(4) PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

	<u>2022</u>	<u>2021</u>
Land	\$ 87,912	\$ 87,912
Leasehold improvements	379,134	379,134
Furniture and equipment	<u>826,202</u>	<u>757,296</u>
Less accumulated depreciation	1,293,248 (934,025)	1,224,342 (850,794)
	\$ 359,223	\$ 373,548

NOTES TO FINANCIAL STATEMENTS

June 30, 2022

(5) NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are as follows:

	June 30, <u>2021</u>	<u>Additions</u>	Releases	June 30, 2022
Cribs for Kids	\$ 3,546	\$ -	\$ (3,546)	\$ -
Early Head Start	478,862	620,254	(831,616)	267,500
MOMobile [®]	164,428	936,001	(709,101)	391,328
Other programs	376,466	190,965	(350,710)	216,721
Time restrictions	<u>131,573</u>	5,000	<u>(117,757</u>)	<u> 18,816</u>
	<u>\$1,154,875</u>	<u>\$1,752,220</u>	<u>\$(2,012,730</u>)	<u>\$894,365</u>

(6) LEASES

MCC leases space in various facilities, vehicles and office equipment under operating leases expiring at various times through January 2028. Scheduled future minimum rentals under these leases are as follows:

Year ending June 30,

2023	\$	535,923
2024		430,675
2025		315,689
2026		298,668
2027		233,197
Thereafter	<u> </u>	75,003
	\$1	.889.155

Rental expense under the leases was \$883,215 and \$824,464 for the years ended June 30, 2022 and 2021, respectively.

(7) EMPLOYEE BENEFIT PLAN

MCC has a 403(b) plan for its employees. Employees may contribute a percentage of their salary, up to federal limits. MCC matches employee contributions up to 2% of employees' annual salaries. For the years ended June 30, 2022 and 2021, employer contributions to the plan were \$46,489 and \$45,488, respectively.

(8) LINE OF CREDIT

MCC has an \$800,000 bank line of credit which is to mature on April 30, 2023. The line bears interest at the prime rate (4.75% at June 30, 2022). There were no advances outstanding on the line at June 30, 2022.

(9) LOAN - PAYCHECK PROTECTION PROGRAM

On April 15, 2020, MCC received a \$1,421,300 loan under the Paycheck Protection Program established by the Coronavirus Aid, Relief and Economic Security Act in March 2020 and administered by the Small Business Administration. The loan accrues interest at 1%, but payments are not required to begin for six months after the funding of the loan. MCC was eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. MCC met requirements and received partial forgiveness of \$552,595 in February 2022. The forgiven amount was recognized as a gain on partial forgiveness of loan payable in the 2022 statement of activities. The remaining balance will be due in monthly installments of principal through the maturity date of April 2025. The loan is uncollateralized and is fully guaranteed by the Federal government. At June 30, 2022, the loan had an outstanding balance of \$749,004.

NOTES TO FINANCIAL STATEMENTS

June 30, 2022

Scheduled future maturities of the loan payable are as follows:

Year ending June 30,

2023	\$276,716
2024	279,497
2025	_192,791
	\$749.004

(10) LIQUIDITY AND AVAILABILITY OF RESOURCES

The following reflects MCC's financial assets as of the statement of financial position date, which has been reduced by financial assets not available within one year.

Cash Grants and contracts receivable Contributions receivable	\$1,051,238 2,498,557 <u>38,841</u>
Total financial assets	3,588,636
Less: financial assets not available for general operations within one year Restricted by donor for specific purposes or periods	(894,365)
Total financial assets available within one year	<u>(094,303)</u> \$2,694,271

Liquidity Management

MCC regularly monitors liquidity required to meet is operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. MCC has various sources of liquidity at its disposal, including cash, money market funds and a line of credit (See Note 8).

(11) SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 22, 2022, the date on which the financial statements were available to be issued. No material subsequent events have occurred since June 30, 2022 that required recognition or disclosure in the financial statements.